






# Arcedior™

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INDIA

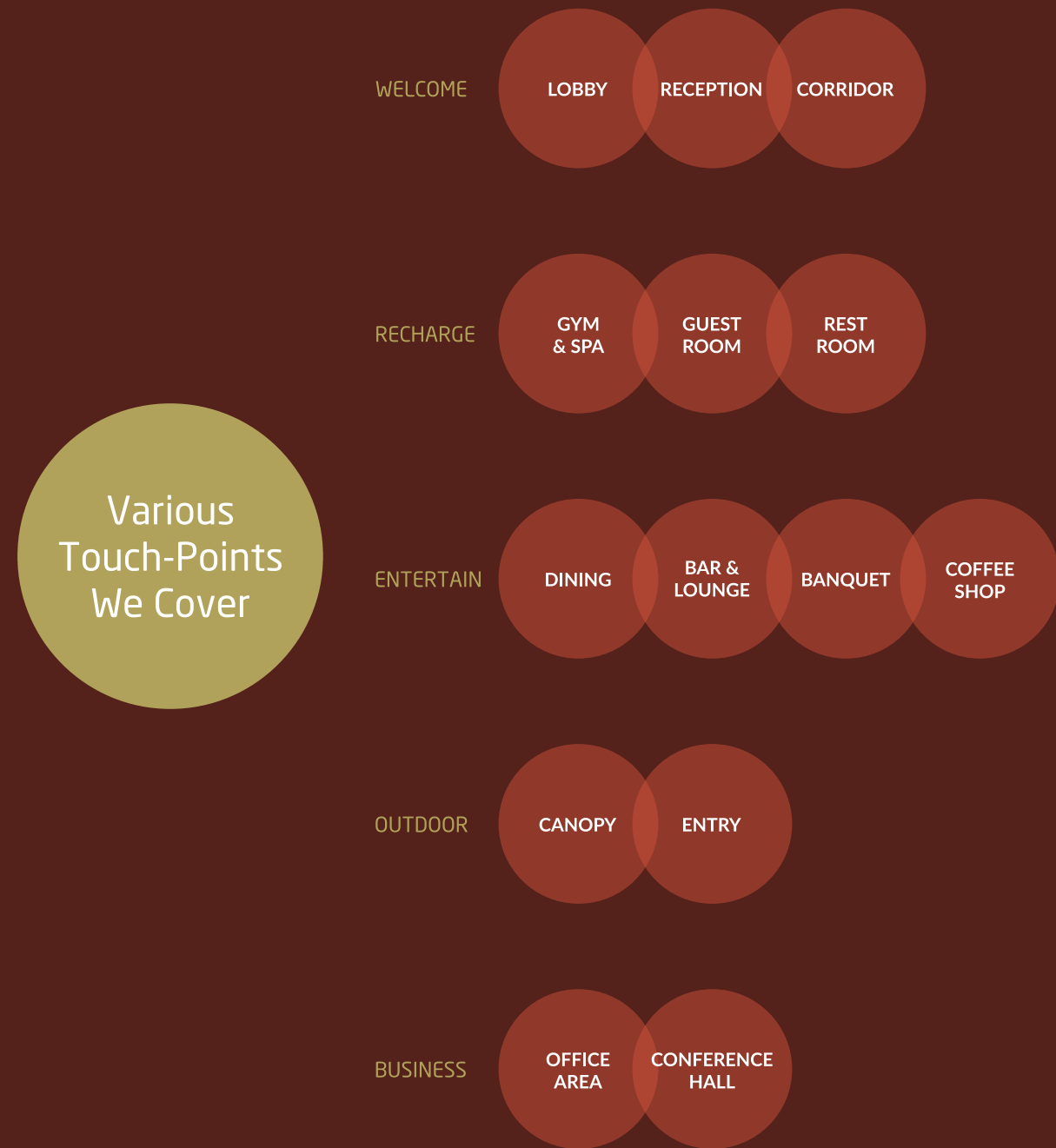
CHINA  
ITALY  
DUBAI  
INDONESIA  
USA  
AFRICA

● Headquarter   ● Network

# Arcedior™

WHERE VISION EVOLVES INTO REALITY

→ Hospitality



## Global procurement for world-class hospitality

Arcedior has grown bigger and better. We have progressed from single to global procurement, so that our clients from hospitality sector can offer their guests world-class hospitality in true sense.

Post gaining command of the diverse markets of China, we have expanded our procurement network to global markets. The first leg of our expansion includes the captivating markets of India, Indonesia and Italy.

Our extensive experience including some of the most prestigious projects for renowned names of hospitality industry has fine-tuned our expertise. We explore, innovate, discover, examine and deliver exclusive solutions which impress.

We are passionate about our work and are progressing continually to be the trend-setters in the field of global procurement.





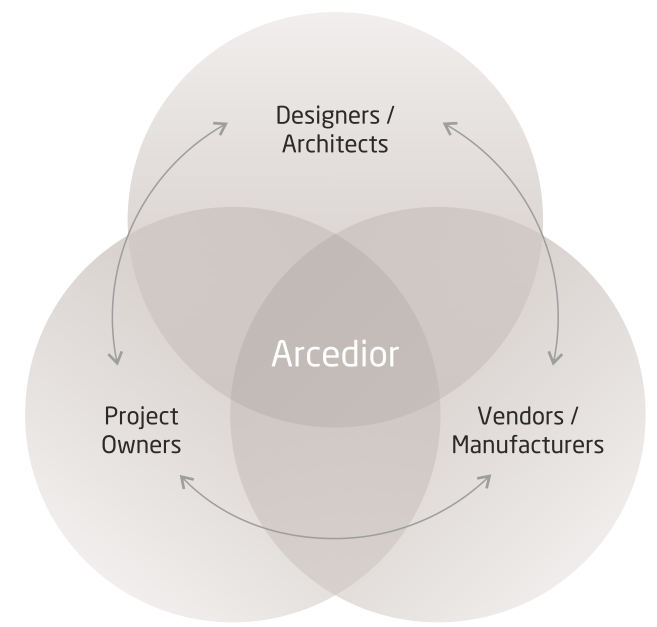
## People-focused collaboration

Our approach is simple: Collaborate and realize. Our motto, even simpler: Delivering the ideal solution, on time.

We build a solid foundation for every project, by first understanding the vision of every stakeholder involved, by interfacing with them collaboratively. Based on this we develop innovative and cost-effective strategies, without compromising on creativity and quality.

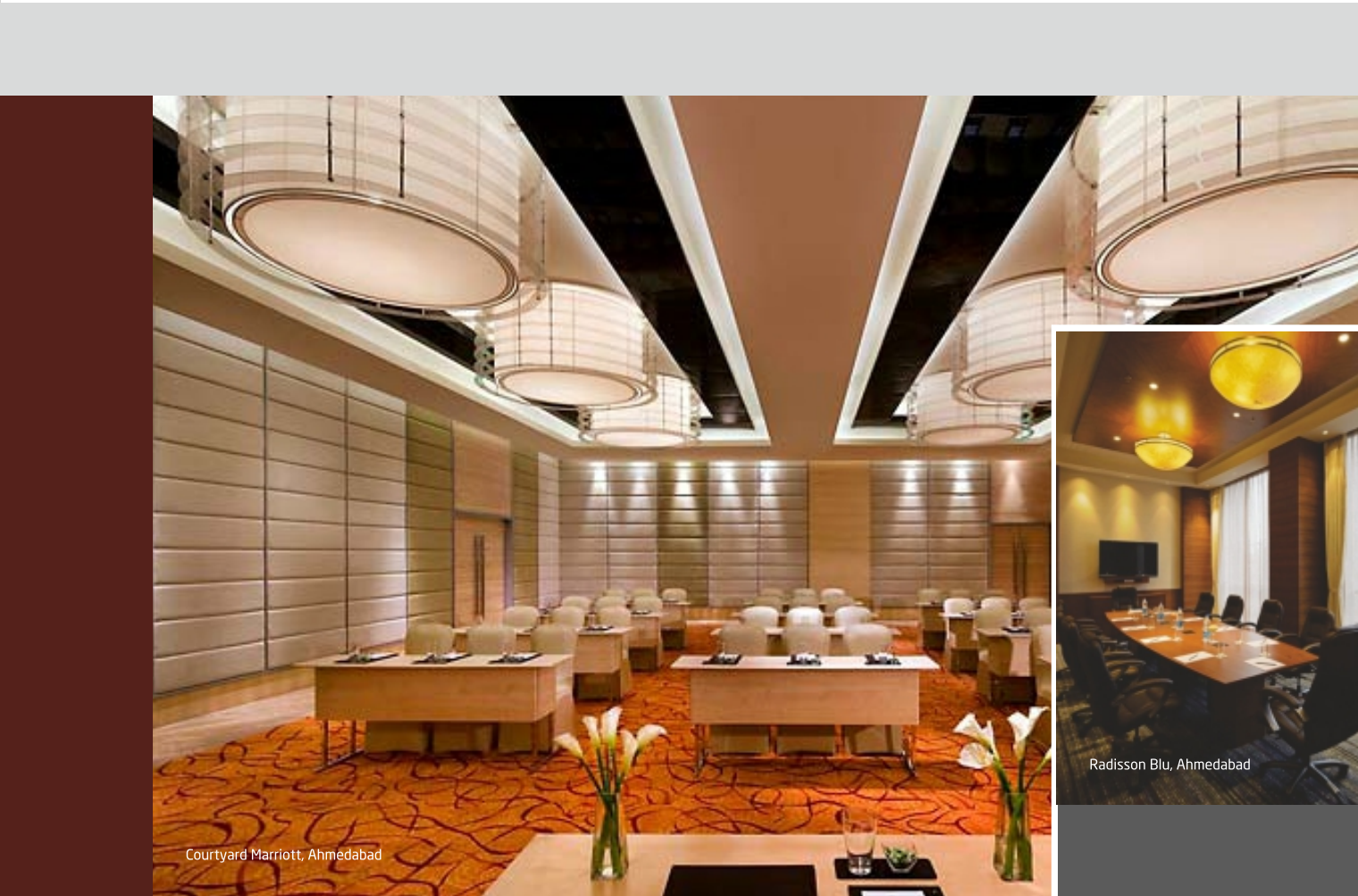
Because we are obsessively meticulous about what we do, our global procurement process is absolutely thorough and includes extensive quality checks and seamless logistics planning. So you can be sure of an ideal solution, delivered on time, every time.

From our clients to our internal stakeholders, people are the heart of what we do.



Arcedior's  
360° Engagement Model





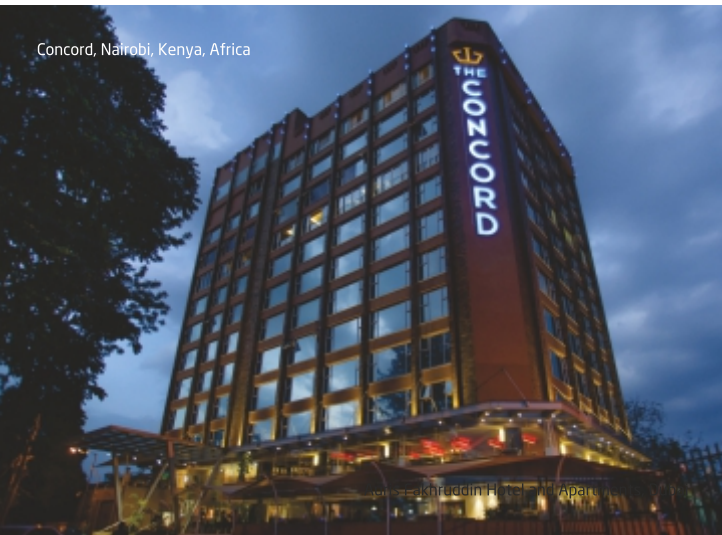
Courtyard Marriott, Ahmedabad



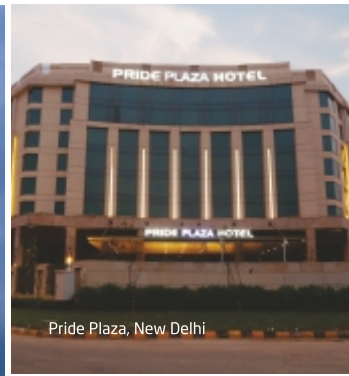
Radisson Blu, Ahmedabad



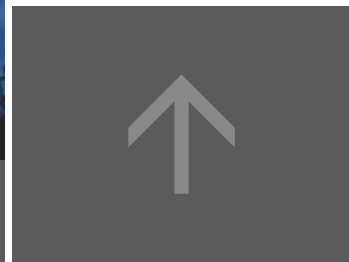
Crown Plaza, Ahmedabad



Concord, Nairobi, Kenya, Africa



Pride Plaza, New Delhi



Country Inn and Suites, Navi Mumbai



Auris Fakhruddin Hotel and Apartments, Dubai



Hotel Verde, Zanzibar, Tanzania

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*Delivering on time and within budget*

SOME OF OUR HOSPITALITY PROJECTS





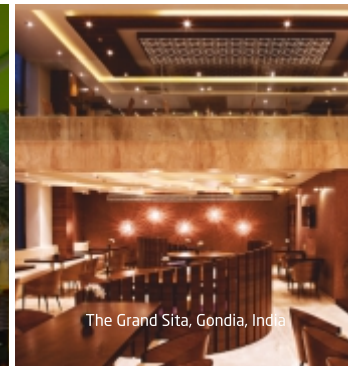
Aarya Club, Jamnagar



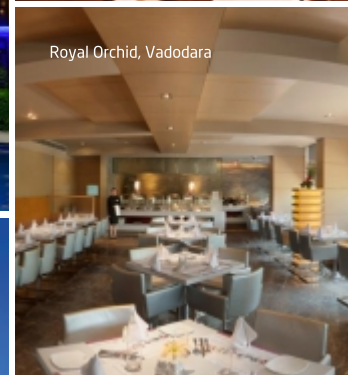
The Fern Residency, Somnath, Gujarat



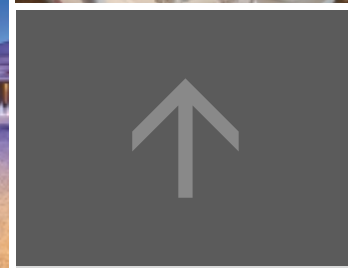
Iscon Club, Bhavnagar



The Grand Sita, Gondia, India



Royal Orchid, Vadodara



Tulip Inn, Ahmedabad



Regenta Central, Amritsar



Acacia, Goa

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## Expertise for Exceptional Results

Our global procurement expertise translates into efficiency, cost-savings, unbeatable quality, exclusivity and dedicated customer support, for every client of ours.

- Hotels
- Resorts
- Serviced apartments
- Clubs
- Banquets
- Restaurants
- Catering
- Event Management
- Spas

Procurement is no mean feat, especially when it involves multi-national cultures, markets, business practices and people. But our extensive knowledge, sound technical know-how and years of expertise help us deliver exceptional results, every time.

From boutique hotels to large-scale, multi-location projects, we leverage our purchasing and management expertise, along with extensive network of the best suppliers, to create maximum value for our clients.

*Delivering on time and within budget*

SOME OF OUR HOSPITALITY PROJECTS





### Why Global Sourcing

*The tastes of modern-day travelers are evolving dynamically. In such a competitive scenario, standing out from the rivals, is crucial to flourish. This holds true especially in the field of Hospitality, as here, guest experience is everything.*

*With the perfect blend of local and foreign design elements, you can give your guests an experience of a lifetime. And we at Arcedior help you pick those perfect decor elements and build a space replete with warmth, comfort and luxury – things which every traveler craves, be it a trip for business or leisure.*

*We specialize in procuring for diverse spaces such as spas, restaurants & banquets, hotels, resorts etc. We help our clients create world-class and memorable experiences for their guests.*

## Completed Projects

### HOTELS

Crowne Plaza, Ahmedabad, India  
Courtyard Marriott, Ahmedabad, India  
Radisson Blu, Ahmedabad, India  
Ramada, Ahmedabad, India  
Country Inn & Suites by Carlson, Navi Mumbai, India  
Hotel Verde, Zanzibar, Tanzania  
Auris Fakhruddin Hotel Apartments, Dubai, UAE  
Concord Hotel, Nairobi, Africa  
Landmark Grand, Dubai, UAE  
The Grand Bhagwati (TGB) Surat, India  
The Grand Bhagwati (TGB) Indore, India  
The Grand Bhagwati (TGB) Nagpur, India  
The Pride Hotel, New Delhi, India  
The Pride Hotel, Kolkata, India  
Fortune Landmark, Indore, India  
The Fern, Ahmedabad, India  
The Fern Ecotel, Somnath, India  
Lords Group of Hotels, India  
Golden Tulip, Goa, India  
The Tulip Inn, Ahmedabad, India  
Royal Orchid, Vadodara, India  
Regenta Central - Royal Orchid Amritsar  
Milestone Hotel Apartments, Dubai, UAE  
TGB Express, Ahmedabad, India  
De Sovrani, Kolkata, India  
Landmark Suites, Mumbai, India  
Acacia Hotel, Goa, India  
Bawa International, Mumbai, India  
Suba International, Mumbai, India  
Tiptop International, Pune, India  
Adamo Hospitality, Mumbai, India  
Hotel Savera Grand, Amritsar, India  
The Grand Sita, Gondia, India  
Hotel Surya Palace, Vadodara, India  
Hotel Maham, Mumbai, India  
Hotel Grace, Mumbai, India  
Asterix, Pune, India

### HOTELS

Ambience Excellency, Pune, India  
Comfort Inn President, Ahmedabad, India  
Hotel Deep, Ahmedabad, India  
The Palacio, Ahmedabad, India  
Fountain Hotel, Mahabaleshwar, India  
Hotel Lake-View, Mahabaleshwar, India  
Hotel Supreme, Vishakhapatnam, India  
Garden Palace Hotels & Resorts, Jharsuguda, India  
Hotel Nest, Jalandhar, India  
Hotel Madhav Paradise, Barmer, India

### RESORTS

The Fern Bhavnagar - Iscon Club & Resort  
Della Adventure, Lonavala, India  
Grape County Resort, Nasik, India  
Fun point Resorts, Ahmedabad, India  
Phoenix Park Inn Resorts, Goa, India  
Pam's Pirache Resorts, Goa, India  
ShauryaGarh Resort & Spa, Udaipur, India  
Aayush Resorts, Panvel, Maharashtra, India  
Boulevard 9 Luxury Resort & Spa, Nadiad, India  
RadheUpvan Resort, Ahmedabad, India  
Rajvi Resort, Gandhidham, India  
Sharma Resorts, Gandhidham, India

### CLUBS

Starz Club & Spa, Ahmedabad, India  
Kensville Golf Club, Ahmedabad, India  
Aarya Club, Rajkot, India  
Aarya Bhagwati Club, Jamnagar, India  
Bombay Presidency Golf Club, Mumbai, India  
The Emerald Club, Rajkot, India

### RESTAURANTS

Havmor Group, Ahmedabad, India  
Corianders, Christchurch, New Zealand  
Sankalp Group, Ahmedabad, India  
Step Up Streets, Surat, India  
China 1 Restaurant, Mumbai, India  
Kabir Farms, Vadodara, India  
HNS Hotels, Chennai, India

### SPA AND SALON

Cher Beauty Saloon, Ahmedabad, India  
Blue Drop Spa, Surat, India

### BANQUETS

Sydney Heights Banquets, Mohali, India

Regenta Central, Amritsar

Acacia, Goa





Tulip Inn, Ahmedabad

→ Arcedior’s benefits at a glance

All our clients enjoy numerous benefits which are interwoven across our operations. Listed below are some of the key ones:

- > Infinite options through a network of 1000+ trusted suppliers
- > Unmatched exclusivity and quality
- > Best Deals for multi-location turnkey projects assured
- > Significant savings
- > Complete Logistics support and timely delivery
- > Global sourcing risks mitigation
- > Overcoming Culture and Language Barriers
- > Strategic supply chain and vendor relationship management
- > Effective communication platforms
- > Systematic business approach

VALUE OFFERINGS

- Reliable Business Partner
- Total value of ownership
- Systematic business Approach
- Timely delivery and Logistics support
- Thousands of suppliers to choose from



Exploring the Arcedior Advantage

We at Arcedior are well-equipped to handle the diverse adversities presented by global procurement. These include reducing geographical barriers in terms of timely delivers, cultural differences, traditional business practices and more.

Understanding the natives and the local business textures, establishing trustworthy and transparent relationships is what drives global procurement. You need not worry about this, when you collaborate with us.

Our wealth of experience helps us streamline the entire procurement process including the above mentioned challenges. We truly can turn the adversities of global procurement into advantages for you.

*Helping you make spaces that will be enjoyed for years to come*





## Building Materials

Marble & Granite  
Tiles  
Mosaic  
Sanitary ware  
CP Fittings  
Shower Panels  
Aluminium and uPVC windows  
Solid wood / Laminate / Engineered flooring  
PVC flooring  
WPC decking / Ceiling / Wall cladding  
SS railings  
Readymade doors and frames  
Fire proof boards  
Aluminium Composite Panels (ACPs)  
False ceiling products  
FRP products  
Polycarbonate sheets  
Architectural hardware

Product Offerings



## Furniture

Guest room furniture (loose & fixed)  
Public area furniture (loose & fixed)  
Foyer furniture  
Lobby furniture  
Reception furniture  
Cafeteria / restaurant furniture  
Coffee shop & lounge furniture  
Banquet furniture  
Garden & pool side furniture  
Conference room furniture  
Back office furniture  
Smoking Lounge furniture  
Gym area furniture



## Lighting

Decorative Lights  
Room Lights

- Wall Lights
- Ceiling Lights
- Floor Lamps
- Table Lamps
- Reading Lights
- Hanging Lights
- Mirror Lights

Public Area

- Banquet Chandeliers
- Lobby Chandeliers
- Restaurant & Cafeteria

Architectural Lights

- LED down light
- LED wall washer
- LED strip light
- LED panel light
- LED track light
- LED spot light



## Art & Décor

Curtains & accessories  
Rugs & carpets  
SS profiles  
Artificial flowers / plants / trees  
Artefacts  
Wall Décor

- Decorative mirrors
- Paintings
- Wall art
- Wallpapers

Decorative trays & bowls  
Statues & sculptures  
Metal screens  
Laser cut panels / screens  
Vases  
Clocks  
Cushions & throws  
Runners  
Garden & patio  
Fountains  
Pots & planters  
Artificial grass  
Artificial and natural stone statues  
Vertical garden panels



## Facilities

Gym equipment  
Ariel working platforms  
Pianos  
Pool / Billiards tables  
ATVs  
Golf cars, accessories and equipments  
Bicycles  
Water sports equipments  
Amusement rides  
Tensile roofs  
CCTVs  
LED screens  
Swimming pool equipment and filters



## Amenities

Hotel carts & equipments  
Menu & poster stands  
Hotel signage  
Aluminum ladders  
Wooden hangers  
Podiums and host stations  
Room accessories  
Dustbins  
Mini bar fridges  
Bed linen and bath linen  
Locker / safe  
Hair dryers  
Door lock system  
Desk accessories  
Kettle  
Weight scale  
Iron & ironing board  
Clothes brush  
Mattress  
Ashtrays  
Luggage Trolleys  
Coat Hanging trolleys  
Laundry trolleys  
Collection trolleys  
Disabled chair  
Service car





## Spa and Salon

Spa equipments  
 Massage bed  
 Pedicure chairs  
 Manicure chairs  
 Beauty spa furniture  
 Lamp  
 Stool  
 Foot step  
 Trolley  
 Hair salon furniture  
 Foot massager  
 Sauna room  
 Jacuzzi



## Kitchen & Dining

Crockery  
 Cutlery  
 Kitchen equipment  
 - Serving trolley  
 - Hot food trolley  
 - Maid trolleys  
 - Chafing dishes  
 Fruit stand  
 Food stand  
 SS stand  
 Candles  
 Kettle set  
 Soup pot  
 Snacks frame  
 Warming lamp  
 Pans  
 Tableware  
 Sachet holder  
 Bakeware  
 Bar & drink ware  
 Cookware  
 Table linen  
 Salad bars  
 Fruit baskets  
 Kitchen tools  
 Kitchen storage



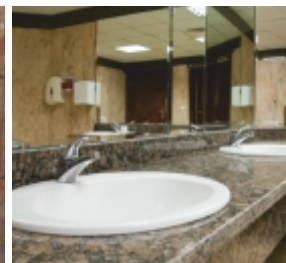
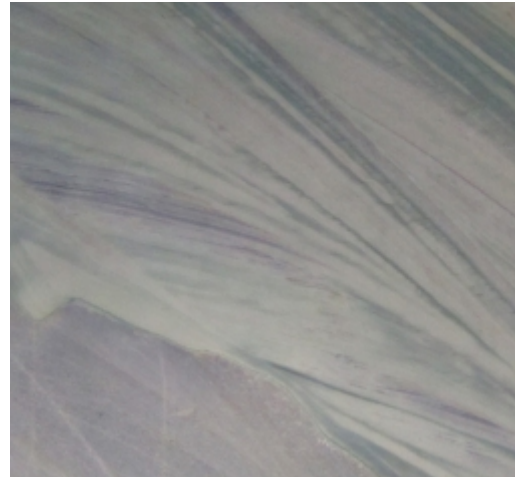
## Product Offerings

Helping create an ultimate guest experience



Building Materials

Marbles and Granites



Building Materials

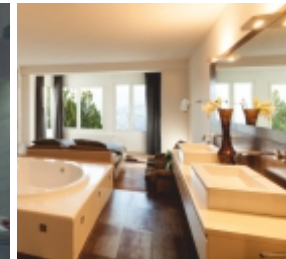
Tiles and Mosaic





## Building Materials

## Sanitaryware, CP Fittings & Bathroom Accessories



## Building Materials

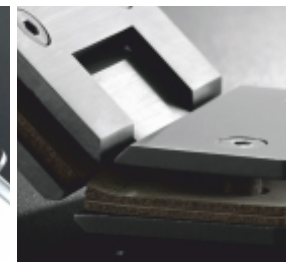
## Decking, Cladding, Ceiling & Wooden Flooring





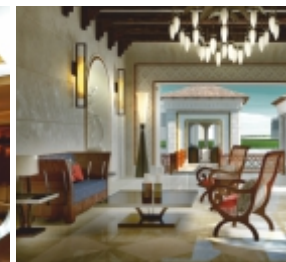
## Building Materials

## Hardware and SS Railings



## Furniture

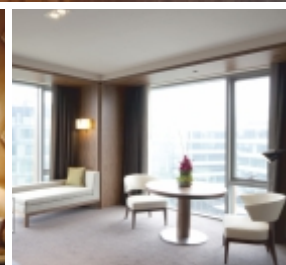
## Lobby Furniture





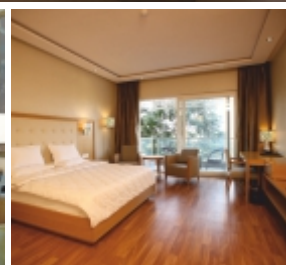
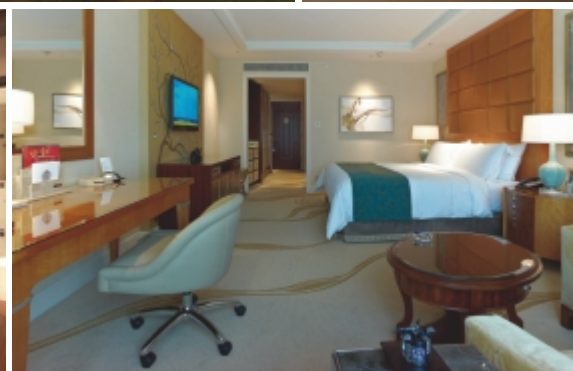
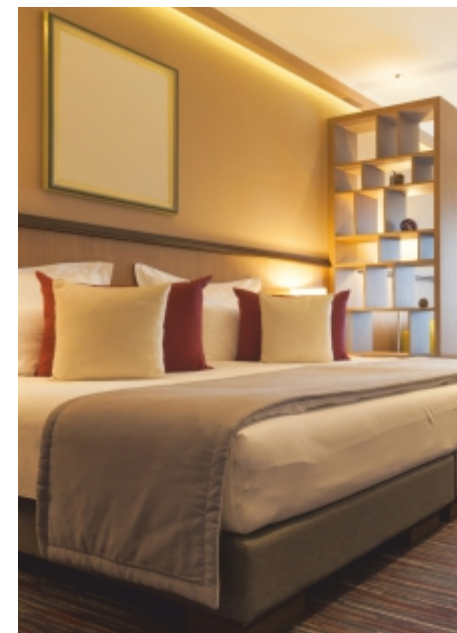
Furniture

Room Furniture



Furniture

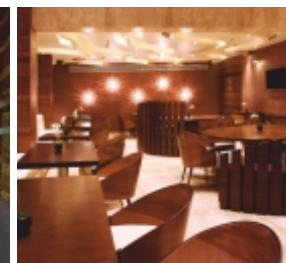
Room Furniture





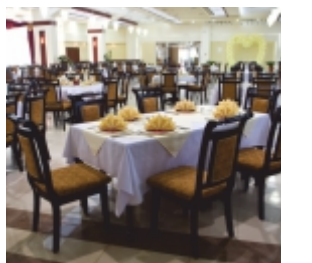
## Furniture

## Restaurant Furniture



## Furniture

## Banquet Furniture





## Furniture

## Conference and Back Office



## Furniture

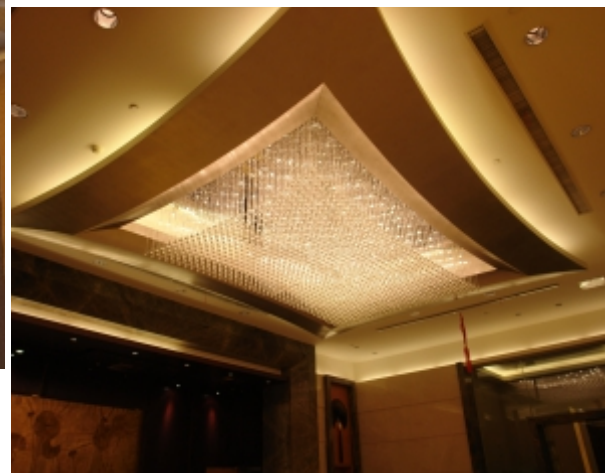
## Garden and Poolside





Lighting

Decorative



Lighting

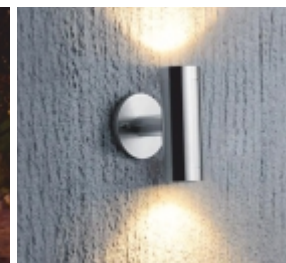
Architectural and LED Down Lights





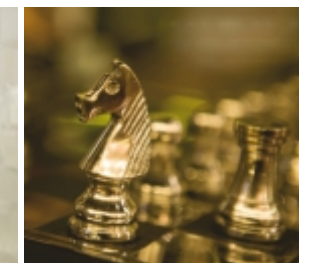
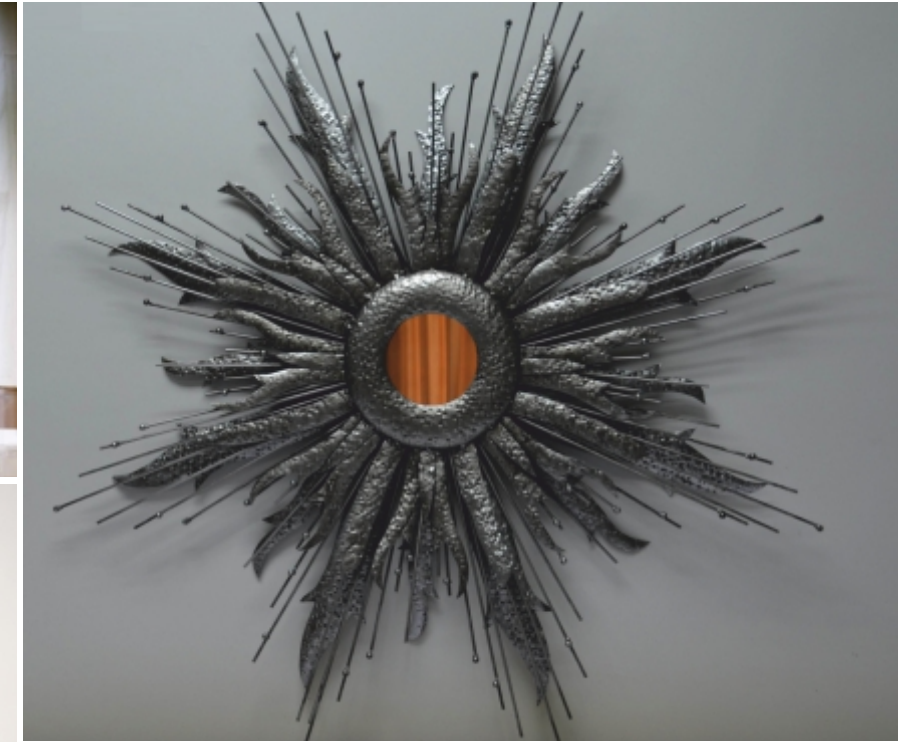
Lighting

Outdoor



Artworks

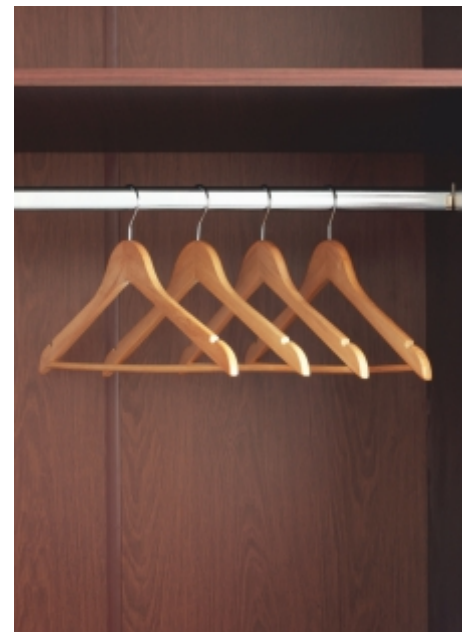
Decorative





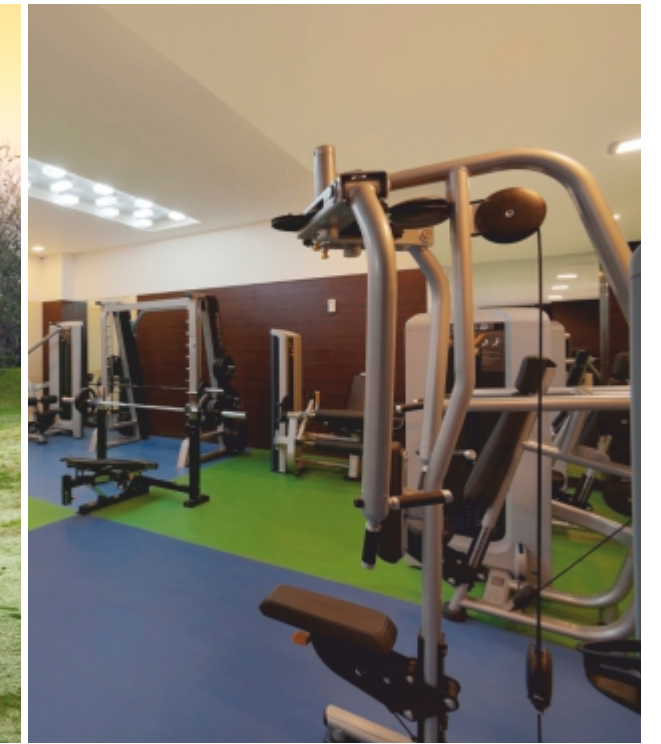
## Amenities

Mini-bar Fridges, Lockers, Kettles, etc



## Facilities

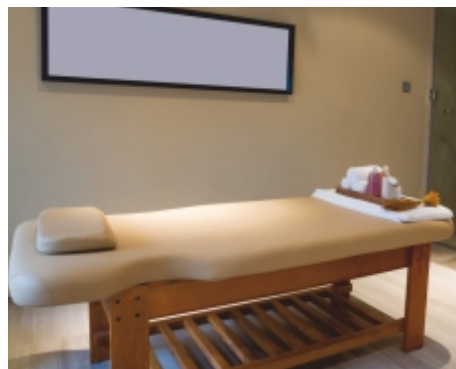
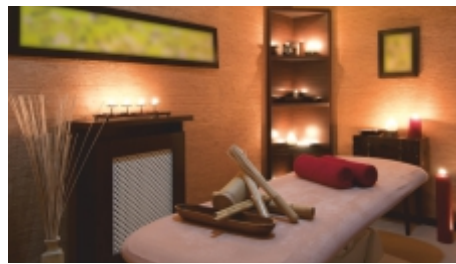
ATVs, Bicycles, Gym equipments, etc





## Spa & Salon

Spa equipments, Massage bed, Sauna room, etc



## Kitchen & Dining

Crockery, Cutlery, Kitchen equipments, etc







## Frequently Asked Questions

### Can I order furniture customised to my size requirements?

Yes. The product size can be customised as per your requirements or you can also choose from the standard sizes available.

### Do factories compensate for damaged goods?

The goods are shipped only after thorough inspections by the factories as well as our experienced team members. However, in few rare cases such as - a) there is a minor damage like a chip/scratch, it can be easily retouched to flawless perfection by a professional at nominal charges, b) Standard export packing insured, c) if a replaceable part is damaged, we shall help you get a replacement and d) if an incorrect product is supplied, we will help you get it replaced with a correct piece.

### How soon can I expect the delivery?

The earliest possible delivery is within 2 -3 months as it usually requires around 2 months for production and 1 month for shipping. However, it can be different for every order depending on the business norms of the country that you order from and the time it takes to reach you.

### How durable are the goods?

Goods sourced by us undergo the most stringent quality checks. We take utmost care to procure only superior quality products from only the best and the most trusted suppliers.

### Can I only buy furniture?

Yes, you can.

### How soon can I get a price quotation?

Once we have complete details regarding your requirements, you will receive the price quotation within 7-10 working days.

### Do you manufacture also?

No, we don't manufacture. We are sourcing specialists and help you identify the best products from across the world, as per your requirement and taste.

### What is your pricing model?

Ex-factory prices are offered first, followed by the actual expenses which include applicable additional charges.

### Can I get both loose as well as fixed furniture?

Yes.

### How can you ensure the best quotes from suppliers?

We only work with the most trusted suppliers and follow a strict procedure for verifying the quotations sent by them. We validate the quotations with the help of a detailed BOQ with complete specifications of raw materials to be used, set of drawings, reference images and 3D views.

### Do your services also include installation?

We arrange for the installation of products on request.

### How can I be certain that what I order is what I get?

Right from the manufacturing stage we see to it that the products are designed to suit your requirements. Also before shipping, we doubly inspect the goods, send across pictures and other relevant documents for client confirmation.



Conference Room, Arcedior

## Our Client's Advantage

200  
PRODUCT  
CATEGORIES

3000  
PRODUCT  
SUPPLIERS

1  
IN-HOUSE  
ORIENTATION  
CENTRE

80%  
REFERRAL  
CLIENTS

## Our 12-step Service Model

We have built an inclusive service model to ensure that our clients enjoy a zero-worries sourcing experience.



Requirement  
Analysis



Sourcing  
Ideation



Product and  
Vendor Selection



Estimation  
and Budgeting



Trip  
Management



Ordering  
Process



Procurement  
Coordination



Quality  
Inspections



Goods  
Consolidation



Logistics Chain  
Management



On-site  
Installations



After Sales  
Service

*"Do it with passion, or not at all."*  
— Rosa Nouchette Carey



Arcedior Office

## Loved what they said



Arcedior rightly named with the excellent work they deliver! Coupled with efficiency and prompt service!!

Architect Reza Kabul



You will have so many options to choose from, but Arcedior is the best! Great job.. All the very best... Keep enhancing !!

Architect Khozema Chitalwala



We received an outstanding procurement service and value addition to sourcing for our TGB Surat project. It was an impeccable experience with their team as they have been courteous, intuitive and proactive.

Mr. Narendra Somani,  
MD - TGB Group of Hotels



This is one company that enjoys challenging work. Ours was a complicated project but the company and its team left no stone unturned to make it successful. We really appreciate it.

Mr. Kailash Goenka, Owner -  
Sankalp Group

*Helping you make spaces that will be enjoyed for years to come*



Arcedior also caters to the following sectors apart from Hospitality:

→ [Commercial and Residential Real Estate](#)

→ [Corporate Spaces](#)

→ [Education and Healthcare](#)

→ [HNI Residences](#)